Audio file

HoTM episode 65.m4a

Transcript

Wynne Leon

Welcome to the Sharing the Heart of the Matter podcast, where we honor the storyteller in us all. I'm Lynn Leon and in this episode I'm with my co-host Vicki Atkinson, and we are talking with Blogger and author Mark Petreska. About how to be the new guy. Mark tells us the fascinating story about how he landed this new job. We talk about Mark's great willingness to lean into change. We learned from Mark about living life to the fullest. As always, he keeps us laughing as he tells us about the excellent timing that occurred for the most recent solar eclipse, the land on his first day on the new job. This is a great episode about how to be daring when facing change. We know you'll love it. Hey, mark.

Mark Petruska

Hey, Wynne. Hey, Vicki.

Vicki Atkinson

Hey back at ya.

Wynne Leon

So good to have you back on again. You're one of our favorites.

Mark Petruska

It's been a while, but well, thank you. Flattery will get you everywhere.

Wynne Leon

I love it. So one of your posts we've been, you know, watching your blog closely, even though we haven't been talking to you, we've been reading and commenting and watching you, one of your recent posts said. And and the title of the post was what comes around comes around. Starts with. Buckle up. We're in for quite the ride. And you've been for quite the ride lately. Can you tell us the story about your recent job change?

Mark Petruska

Well, yeah, it actually all started back in the summer of 2022, when Tara and I were still in Rapid City and we had already decided we wanted to move out to Wisconsin. So I had applied for a job with the the state of Wisconsin back then, and they actually invited me to interview. And they offered to do a teams interview, but I thought it would be. Pretty cool if I drove out there in person, it would show initiative and let them know I was serious about the position. So yeah, I came out there and it was like the very beginning of August 2022. Drove the 8 hours to get here. Met met with the team in person. It was a really good interview. Unfortunately I didn't get the job, but what I did get was a really nice rejection letter from. From from from the hiring manager, she's a communications director. At this particular, nameless cheese, Gov Department. We'll strive for a little bit of anonymity here, and anyway, she she let me down really nicely and she had offered. To get together for career coaching just to chat over coffee or lunch. You know, she asked how I was settling into Wisconsin, how I liked it, and I was just really impressed. And I thought, boy, what a great manager she would be. So I always meant to take her up on that offer. Never actually got around to it. You guys know life happens.

Wynne Leon

Right.

Mark Petruska

But then a couple of months ago, there was a new posting from that same division, same comms director. So I decided to apply for that and. I even reached. Out to her and let her know. So she was kind of looking out for my application and. Sure enough, I I got the interview. It was. Mid February, right around Valentine's Day. Went in there, met with the team. I guess I impressed them because a couple weeks later I got the job offer and here we are. It took about it took almost 2. Years to get there, but hey.

Wynne Leon

Right.

Mark Petruska

Persistence.

Wynne Leon

Well, and it's so interesting because it's almost like you kind of knew that's where you were going. And even if you had to take a side trip to your tobacco Co. As the.

Mark Petruska

As we lovingly call them and and and and no shade on tobacco, as the kids say, or maybe they don't anymore. But I feel like I I left on good terms there. They're a solid company. I just never saw it as a long term fit.

Wynne Leon

Right. Next. Mm-hmm.

Mark Petruska

They're smaller. The benefits aren't great. I mean it. Was. Good to get my feet wet and get a couple more years of experience, especially with the SEO rating I was doing for them, but definitely not

someplace I saw myself retiring from and one of the things I told cheese guy during the interview was that I'm at the stage in my career now where I just want.

Speaker

Mm-hmm.

Mark Petruska

The. Body state jobs, I think it's pretty universal.

Wynne Leon

Mm-hmm.

Mark Petruska

Good pay, great benefits. Everything is so much better. It was. You know, it was an offer that it couldn't resist or refuse, and everybody at tobacco understood. They were happy for me. So yeah, it worked out well all around, I guess.

Speaker

Hmm.

Vicki Atkinson

Right. One of the things I love about your story about that is that in so many parts of our lives, things are out of our control. It's just timing really. We did, but underneath the things that we can't control like timing are those impressions we get about people when they seem genuine. You really liked her. You're like, wow, that's someone that maybe I would want to work with or for. And then when when opportunities come up again and you can kind of step in and seize them, you know, and then you did that extra thing that's always so smart, not counting on the fact that she would remember you. You reached out and said, oh, hey, it's me. Right. But I think, you know, people forget to do that, but it.

Speaker

Yeah.

Vicki Atkinson

It matters, and I'm sure you said something. That wasn't just. Ohh hey, it's me. You know, I'm sure you said I really enjoyed and you know, thank you for all of the things that you know she did in her kindness to you in the in the kind rejection which is such a hard thing to do but nicely played.

Mark Petruska

Thank you. And another thing I did after that initial interview two years ago was reached out to her and asked if I could add her as a LinkedIn contact. And of course she was fine with that. So I don't know. I've not really ever been much of a networker in my life, but I think in this instance, obviously it paid off. Here's the kicker, though, about one week before I actually started. So I was between tobacco and cheese gone.

Vicki Atkinson

Nice.

Speaker

Hello.

Vicki Atkinson

Yeah.

Mark Petruska

I don't love my little fake names for these companies.

Wynne Leon

We look, we do, we love.

Vicki Atkinson

Them yes. Protect the innocent, right? Yeah.

Mark Petruska

Right, right. Well, HR for the state reached out to me and they said, oh, hey, by the way. Your supervisor has accepted a new position. She she got a promotion. So you'll be reporting to her for a little while. But that's gonna change. So you know this great relationship, this, this manager that I was really looking forward to working for.

Speaker

Yeah.

Mark Petruska

Just figures great. She'll still be in the building, I think.

Wynne Leon

Right.

Mark Petruska

She's she's she's. She's like a deputy secretary deputy Assistant secretary now, so it's a good promotion for her. And she'll still kind of be overseeing the department. But, you know, selfishly, it's kind of a shame that. Really wanted to work for her and.

I think it's still good for you, though. She's ascended, you know, and I'm saluting, you know, to you, you know, she and her deputy role, wink, wink. But, you know, if she's got good feelings about you and she's at a higher level.

Mark Petruska

Yeah.

Vicki Atkinson

I found that can be very advantageous just.

Mark Petruska

Well, when you put it that way, it doesn't sound. So bad.

Wynne Leon

Right. Yeah. You've written a lot about moving around a lot when you were a kid, cuz your dad was military, right?

Mark Petruska

Well. Yep, yeah.

Wynne Leon

Do you think that you just naturally lean into change or or because of your background?

Mark Petruska

Yeah, I do. I mean, my dad was in the Air Force, and sure enough, we moved on average, every three years or so. So really you have no choice but to go with the flow. And.

Wynne Leon

Mm-hmm.

Mark Petruska

Lean in, lean in to change, otherwise you'll drive yourself crazy. Right. And Speaking of leaning in Tara. Always jokes that I fully embrace wherever I'm living, and I think that's true. I mean, here in Wisconsin, I very much leaned into the hole.

Wynne Leon

Hmm.

Mark Petruska

Friday, Fish fry, Brandy, old fashioned cheese, curd supper club vibe. So she's she's right. I can't deny it, OK.

Wynne Leon

Right. Well, it's a great way to go.

Mark Petruska

But I'm not leaving it. Sorry I have not leaned. Into the Packers yet still a Broncos fan.

Wynne Leon

And that one's lasted a while. You've been a Broncos fan for a long time, right?

Speaker

Yeah.

Mark Petruska

Yeah, ever since high school. So it's.

Vicki Atkinson

The the Packers fan in our house would say if you're really gonna adopt the Wisconsin, Wisconsin culture, get on it. Right. You've got one big hurdle to clear, buddy.

Mark Petruska

Still, a few years. Yeah, I I do like the Packers. I have to say.

Wynne Leon

Yeah.

Mark Petruska

Even before we moved out here, I always kind of considered them my second favorite team. So you know, if the Packers are doing well. I'm OK with that as long as they don't meet up with the Broncos, then that's where it gets treated.

Vicki Atkinson

Yeah. Yep.

Mark Petruska

That's where the blue and orange Trump's the green and. Gold. Sorry guys.

Vicki Atkinson

It's OK, it doesn't bother me a bit, right? But people in Wisconsin, you've probably run into this. It's you're. I love that you. It's not just about the job, but you would adopt the whole lifestyle, immersing yourself in everything Wisconsin. And I don't live that far away. But when Mark's been to places that I've only barely heard of and. It's just a couple of hours away. So I mean you. You've got that like a schwa device or something, where you really want to work that bucket list and go and do and see, and that has to help you right in the adjustment process, right, cuz things feel like home a lot quicker. When you're exploring.

Mark Petruska

Oh yeah, for sure. Yeah. And actually, my boss at tobacco, he had a habit of coming over every Monday morning and asking about her weekend. Hey, did you do anything new? And I'd tell him, hey. Yeah, we. Just went up. To. Sheboygan to check out this art preserver. We just you know. Went went through the Driftless Area, and every time I tell him these things he'd say, you know what? I'm a native Wisconsinite and I've never even been there. Well, I don't.

Vicki Atkinson

Right on. Right. I know, I know.

Mark Petruska

Know. Yeah, he's missing out.

Wynne Leon

One of the best compliment compliments that I ever heard was Miss O's teacher would ask them what they were doing the weekend and she said I told her I didn't know, but you always had fun things planned.

Speaker

Ohh.

Vicki Atkinson

That's perfect. Yeah, that's good.

Mark Petruska

Great.

Wynne Leon

Because she's never been able to compare me to Mark. Yeah, but one of your last lines of your job hopping saved my life, post said. That would represent a life of unfulfilled potential, one lacking passion, which to me is the greatest sin of all. And we just, we're sort of talking about that in the way that you've adopted your new state and and that's such a profound statement, I mean and really suggest that we need to be daring is that the word you'd use?

Mark Petruska

Pairing is a good word, I think. Unafraid is another. I mean, essentially find your passion and pursue that tirelessly. Don't settle. That's always been my mantra and.

Wynne Leon

Hmm.

Mark Petruska

It's it's worked out well for me.

Speaker

Hmm.

Vicki Atkinson

So when I and you do such a good job, I don't know if it's a combination mark of like, your writers heart, but you're so good at capturing little moments, and sometimes they turn into. You, you know, blogging or writing fodder, but you're really good about. And when is too about capturing a photo or two and then a story to go with it or a moment that you experienced. Or sometimes I love reading your things where you. You uncover the oddity right before your eyes, right? The the unusual that you seem to have a really good knack for doing that, finding things that are exceptional in some way.

Mark Petruska

And you know, most of the time, whenever that happens, the first thing I do is turn to Tara and say this is going to make it. Great blog post.

Vicki Atkinson

Yay, it works.

Wynne Leon

It is, and that's that's such a really great point about blogging and some of the offshoots from it is that it gets us to pay attention to all those. Wonderful, fortuitous, weird moments.

Vicki Atkinson

Yeah, definitely.

Mark Petruska

I think for me the most, most interesting blogs are the ones that do just kind of like. Find those little details in life and kind of expand on them. I mean anyone can blog.

Speaker

Oh.

Mark Petruska

Yeah, I went on this great vacation or I just got married. I mean, I guess, but. You know if you can. If you can find the the joy in blogging about eating a grilled cheese sandwich, come on, that's. That's where the fun is.

Wynne Leon

Right. Because that's the everyday, yeah.

Mark Petruska

I mean, if someone can write about that and pull it off and have people keep coming back to their blog, I'd say they're doing something right.

Vicki Atkinson

Down. Yeah.

Wynne Leon

I showed you.

Vicki Atkinson

And just those two micro moments, right? I love that the big things are great, but the l know because the big things are made-up of all the little things. And for me, you're right. I hadn't thought about it. But the big kind of splashy, big stuff. I'm happy for people.

Mark Petruska

Mike for a moment.

Vicki Atkinson

But I'm really kind of more drawn into the. I'll be honest, the mishaps and the recoveries and the humor, right, those are those are the things that draw us in because those are the human moments where I go, oh, it's not just me.

Speaker

Uh.

Vicki Atkinson

I'm talking to you. I should be going off, right? Isn't that a whiskey? Oof, ofta.

Speaker

John, right?

Mark Petruska

I think that's more Minnesota.

Vicki Atkinson

It's to the north, right from where I'm at, we'll go to the north. Yeah. Yeah.

Wynne Leon

Right. Because if you're on vacation, that's a couple times a year and that's the only time you're paying attention then.

Mark Petruska

Right.

Yeah.

Wynne Leon

Right. It's better to pay attention all the time and I capture the little things that that add up. Absolutely. Yep. Yep. Yep. But Speaking of big things, you, the the recent solar eclipse that was you were in the path of totality. And that happened on your first day of your new job. You know, I think that that was super lucky to have such great small talk fodder on that on the first day. But you are such a master manifester, maybe that's just how you roll.

Mark Petruska

Ohh I totally planned it. Yeah. When I applied for the job in mid February, I started doing my math and I figured OK, it'll take a week and a half to get a call for an interview. Then I'll have to check references. Looked at the calendar, figured out the two weeks notice I'd give tobacco, and what do you know, my first day landed on April 8th. The day of the eclipse. So perfect timing, but no, it was a great bonding experience. I mean hours into this brand new job, I found myself standing in the parking lot with a bunch of strangers who were happy to share their equipped glasses with me. So that did work out. Pretty well.

Vicki Atkinson

Yeah. Well, and I think about managers, you know, all over the world that look for these moments to do, like team building and bonding. There you go. Right. Yeah. Let me share my glasses with you. And by the way, something's happening. That's not gonna happen again. For what is it 2224 years? Yeah.

Wynne Leon

Right.

Mark Petruska

Yeah, it depends where you are. I suppose if you wanted to travel to, I think there's one in Iceland or Antarctica or something like that someplace cold so. Colder by some. Yeah. Colder.

Vicki Atkinson

Yeah. Yeah, but that was pretty amazing. Well, we've talked.

Mark Petruska

Like some warm weather. Here. Yeah, it was great experience for sure.

Vicki Atkinson

Right. But we've had that conversation about, you know, the Midwest isn't as cold as it used to be when Mark and I would kind of trade observations about the weather this winter, and there were plenty of time. That we should have had snow. We didn't have snow. We got a smattering of snow. It was kind of weird.

Mark Petruska

And frustrating. I know all the businesses in northern Wisconsin that rely on winter activities really didn't fare well. Yeah, hoping hoping for a more normal winter coming up. But I suppose we need to get through spring and summer and fall first.

Wynne Leon

That's that's the way it usually goes. So what are your tricks for being the new guy?

Mark Petruska

Ah well. I think you shouldn't. Expect to be able to build Rome in a day. You have to get comfortable with the idea that there's a lot to learn. And you're not going to know everything in your first week, or even your first month.

Wynne Leon

Mm-hmm.

Mark Petruska

Probably not even your. First year or so, if you just give yourself some grace. I think that that that'll help your attitude. Sure, I did write about.

Speaker

Yeah.

Mark Petruska

Waking up in the middle of the night, about 3 days into my new job and. My brain was kind of in freak out mode. Just because everything so felt so new and overwhelming. But. Then I took my own advice the next day and. By the end of the week, the things that had been worrying me in the middle of the night had resolved themselves. Felt like I was getting a better handle on my job. Ruben. Everything was great from there, so I guess you could say just have patience in the beginning and then another thing if if if you have second thoughts at first, I think that's natural can happen to anybody any time you're in a new environment, I mean even moving out here, Tara and I both on our first night have the that moment of what?

Wynne Leon

Yeah.

Mark Petruska

Did we do we just gotta ride it out. It goes away. Yeah.

Speaker

Hi.

Well, and you had this moment. I'm I'm. I don't have it in front of me, but one of the blogs that you've written recently when you were getting your new employee orientation. Tell me if I got this right. There was a. A workspace that you were kind of being guided toward and you were like, oh, hey, I need something a little bit removed, you know, not quite in a a traffic flow area. Do you have that right?

Mark Petruska

Yeah, yeah, that was my first day at tobacco when I walked in and they had me set up in a cubicle. Literally right next to another person, and I'm sure she was nice. But yeah, as a writer, I just need some kind of privacy, a little bit.

Wynne Leon

OK.

Mark Petruska

Quiet sort of my own space. So they were gracious enough to let me move down. I chose an empty cubicle at the end of the row and I was kind of in a corner and that worked out well for me.

Speaker

Hmm.

Vicki Atkinson

Yeah. Well, I'm sorry. I forgot which job it was. But the thing that I liked about it is that you didn't hesitate. You even being the new person sometimes you're afraid to ask for, like, anything. But things that are pretty foundational to what you need to do a good job. So, has there been anything like that in the new job that you've needed to say? Hey, I am the new guy, but. I need this little. I don't know tweak.

Mark Petruska

And no, and I'm actually about to contradict myself because one of the other pieces of advice for being the new guy I was gonna say was don't say no. But you reminded me I actually did say no at tobacco, and I got myself a new spot, which is funny. You know, I was thinking when you're you're in a new job like that you you don't really have the. Freedom. To say no. If your boss wants you to join a committee, you have no interest in. Well, you join that committee.

Vicki Atkinson

Yeah. Yeah.

Mark Petruska

And an excellent case in point. We're going to throw out a third company now. When I first joined Centrico in Rapid City, I was notified on my first day that you are a part of the holiday party planning committees. Ohh boy.

Dun Dun the thing that nobody wants to do. Yeah.

Speaker

Yeah.

Mark Petruska

Nobody wants to do and there was a lot of planning, but you know, it turned out. To be fun so.

Vicki Atkinson

I don't. When I'd want mark to be the party planner, wouldn't you?

Wynne Leon

Yeah. Yeah, I think so.

Mark Petruska

Ohh thank you.

Wynne Leon

So tell us the best thing about your. New job so far.

Mark Petruska

No time tracking. I I've worked in a couple of agency jobs, tobacco being the most recent and in that kind of situation, it's all about billable hours. So at tobacco, for instance, we had to track a minimum of 35 hours every week.

Wynne Leon

That's amazing.

Speaker

No.

Mark Petruska

Which is tricky when you don't always have 35 hours worth of work. So that kind of forces you to. Get creative. And luckily there was a professional development bucket that I used to track basically anything in between assignments. It wasn't always work related, but it got me those hours and you know that's that's the problem with that kind of agency setup, I get the.

Wynne Leon

Yeah.

Mark Petruska

They need to bill the client for the actual work done, but. It's it's hard sometimes just to fill those hours as well.

Wynne Leon

That's true.

Mark Petruska

So yeah, the great thing about Cheese Club is I don't have to be on the clock all day long. I don't have to account for every second of my day and it's great. You know, if there's work to be done, I do it.

Vicki Atkinson

Mm-hmm.

Mark Petruska

If it's a slow period then. I don't know. There's no professional development bucket, but.

Vicki Atkinson

Yeah. I always thought environments like that were better for when and I've been talking about collaboration recently. When you've got that little bit of looseness literally and how you use your time, I have found that people are sometimes better teammates, better partners to kind of pitch in and help and. To be responsive to colleagues, we're not thinking quite as much about time. Maybe it's veering toward creative stuff that. Could get in the way if it's overdone, but it's kind of nice when people can be flexible in that way.

Mark Petruska

Oh yeah, for sure. Those have been my favorite kind of working environments where where you could be flexible and you were trusted to do your thing without focusing on the time clock. I mean, do you remember a couple months ago at tobacco when we had that tornado warning in the middle of the day?

Vicki Atkinson

Yeah.

Mark Petruska

And. So everybody ran over to the window. The fear of. It could. I don't know spot an incoming tornado and. And they are back at yeah, yeah.

Vicki Atkinson

All the things you shouldn't do right, exactly what you shouldn't do. Don't go. Look, go down. Yeah.

Mark Petruska

Yeah, but for the 20 minutes where I was freaking out, I wasn't working. So what did I do? I went back and I clocked it. 20 minutes. In the infamous professional development. Bucket. I had to track my time.

Wynne Leon

Because like right there you go. Yeah. Yeah. I have one follow up question on. So what did you learn doing SEO writing? Is there any takeaways that you implemented on your blog because?

Mark Petruska

Now the one thing I learned is I really hate SEO rating.

Vicki Atkinson

Could you be more specific?

Speaker

Uh.

Vicki Atkinson

Tell us we've got a pen and paper. We're writing all this down, yes.

Mark Petruska

I think it impedes your creativity when you're just so focused on the keywords.

Wynne Leon

MHM.

Mark Petruska

It's like you're having to build content around the keywords instead of letting it flow naturally, right? Having said that, SEO writing does work. They were always sharing metrics with us at tobacco and I got a lot of kudos from the team that the the work I was doing was actually boosting a lot of our clients rankings, which is the whole point of it. So it works. It's just not very. Creatively stimulating to me.

Wynne Leon

Right. So you start with. Set of keywords and then build from there. You know build a piece.

Speaker

Yeah, huh.

Wynne Leon

Oh oh, interesting.

Mark Petruska

Yeah, if I was writing about scaffolding, I always use that example, but that was one of their bigger clients, a scaffolding company. Then you might have a a list of keywords that would include things like ladder frame, scaffolding, parts, things like that and so.

Wynne Leon

Hmm.

Mark Petruska

I might be tasked with writing A blog post and then working in those keywords.

Speaker

Hmm.

Mark Petruska

So it's kind of, yeah, it's kind of a backwards way of doing things. It's kind of like forcing the writing around the keywords instead of the other way around.

Speaker

Mm-hmm.

Wynne Leon

And and were the keywords picked by what they were by Google ads for or.

Mark Petruska

They were picked by the account managers. They did a lot of keyword research. There's tools like Semrush where you can go in and look up that industry or a particular company and see what's trending. And see where the competition is. It really is. Both an art and a science. So I I respect people in that industry. It's just not something that interests me long term.

Wynne Leon

Yeah. Right.

Vicki Atkinson

Yeah.

Mark Petruska

So that was probably another reason why I was so eager to get back and find this job with the state.

Wynne Leon

Yeah, do some real writing. Yeah. So what are you going to manifest next?

Mark Petruska

\$1,000,000 would be nice, 2,000,000 would be better. Well, why settle for that? I guess I should manifest the next \$3 billion Powerball.

Wynne Leon

Wow.

Vicki Atkinson

So you had an interesting experience last week related to the lottery. For anyone who hasn't caught your story about that, you wanna mention your unusual duty last week.

Mark Petruska

That's actually classified information. I'm not at liberty to share.

Wynne Leon

Ohh wait well.

Mark Petruska

I did write about it on my blog. Oh.

Vicki Atkinson

Yeah. We don't want any like men in black to appear out of nowhere and, like, take you off forever and ever. So yeah.

Wynne Leon

In a pad and. Cheese soup. Yeah, exactly. Cheese hat. Yeah.

Mark Petruska

Oh. It is Cheese Cove in a nutshell, the. Wisconsin lottery has what they call a super second chance, drawing anybody who's played the lottery and has not won like. Me. You can mail in your losing tickets and then every Thursday they do a drawing and they pick 10 winners at random. And trust me, having been through the process, it's very random. And then each of those people wins \$1000. They just have to make sure they've sent in a minimum of \$5 worth of losing tickets and. They have to have been played within the. Last 180 days. And then there's little rules you have to make sure it's a standard size envelope. They do get entrance that are. Oversized and they're just disqualified right of way so. Just follow the rules and you have a great chance to win. Well, I don't know about Greeks.

Vicki Atkinson

So this. But it was totally random, not a a new guy kind of hazing or a, you know, an A ritual bringing you into the organization that you were picked to do, that you probably had new Co workers who were going. Why? Why you right?

Mark Petruska

Well, actually I did it because the coworker on my team, the internal communication specialist, he went down the week before to do the drawing and. It's like, hey, you want to come check it out and said sure, I'd love to see the process and. Yeah, he's done it a bunch of times, so I got to see it first hand and figured that wouldn't be so bad, so.

Speaker

Yeah.

Vicki Atkinson

Yeah, Mark making it rain right. Here you go, people.

Mark Petruska

Like so. Yeah, for other people. Right, right. Figure out how to make it rain on myself.

Wynne Leon

That'll be when you work for money, go.

Vicki Atkinson

Yeah, right next, right.

Mark Petruska

No, no more jobs and no more. Moves. This is it.

Wynne Leon

OK, this is it. You heard it here first.

Vicki Atkinson

Ohh OK.

Wynne Leon

Mr. Mark Petreska no more moves.

Mark Petruska

But don't. Don't quote me on that. I can't swear, but. No, we're not going anywhere. We're done.

Wynne Leon

Well, it sounds like you've LED it in a sweet spot, so I can completely understand that. And you've made it sweet with your ability to lean in and and embrace change and. The culture and people, it's just really lovely to hear about. So thank you so much for coming on talking to us about that.

Mark Petruska

Anytime I look forward to my next visit.

Wynne Leon

Yeah. Well, we won't call you the new guy anymore. Because around here, you're the. You're our old friend.

Good, safe there. I was worried when it was gonna go, old guy, right? But you'd probably take that too, right?

Mark Petruska

I'm your seasoned.

Speaker

Yeah.

Mark Petruska

Vance.

Wynne Leon

Right. That's right. That's right. Well, we're grateful. Yeah.

Mark Petruska

How about that? Oh, thank you. So am I.

Vicki Atkinson

Thank you.

Wynne Leon

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